

# Dealers Online for MYOB EXO

## PRODUCT FACT SHEET

Give your wholesale customers instant, online ordering and up to date stock information straight from MYOB EXO.

If you take orders from regular customers, agents, dealers or stockists (or have a team of sales reps in the field) you can give them access to live stock and account information - and the tools to manage their own orders.

**Dealers Online** minimises the effort of taking orders by reducing errors and freeing up your staff. It is a business-to-business (B2B), web-based tool that fully integrates with your MYOB EXO database.

Business with MYOB EXO and **Dealers Online** consistently see improved customer satisfaction and order management.

It is ideal for stock-based, wholesale businesses with a high volume of sales and with people in multiple locations.

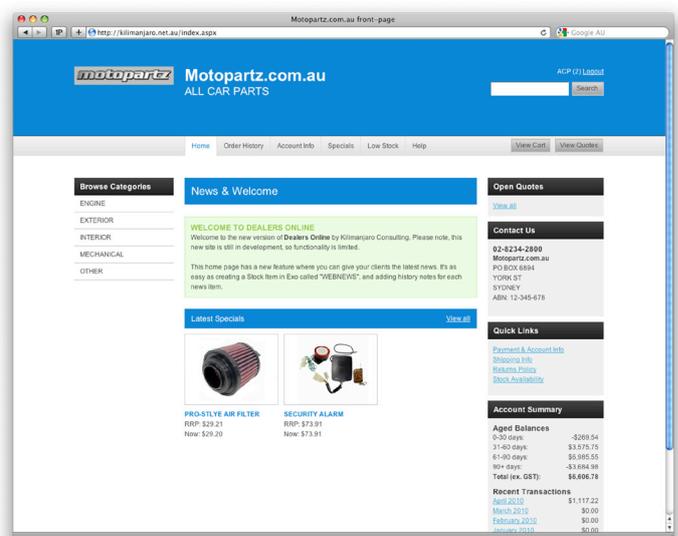
### How it works

Authorised users log-in securely via a web-based interface and access a user-friendly version of the MYOB EXO Sales Order screen.

They can:

- » see current, incoming and available stock in real-time,
- » place and track sales orders,
- » view their order, transaction and account history, and
- » see specials and low stock items.

**Dealers Online** is an extension to your existing MYOB EXO database. You can build on your current system with this low-cost, easily deployed tool.



### Live Demo

For a demo of this system, configured for the Exo-net Motopartz demo database, visit

<http://kilimanjaro.net.au>

Username: ACP

Password: D3m01234

### Working with stock

Users can easily see what's in stock, what's out of stock, and when stock is coming in. They can also view images, fact sheets, order statuses, and their previous orders. Levels of access can be set up to allow more or less stock information to be visible.

Contact Kilimanjaro Consulting on 1300 857 464  
or visit [kilimanjaro-consulting.com.au](http://kilimanjaro-consulting.com.au)  
for more information.

# Dealers Online for MYOB EXO

## PRODUCT FACT SHEET cont.

You can set up either “true” or “masked” stock levels based on the user’s permissions and your incoming stock schedule can be made visible, showing due dates and quantities of incoming shipments.

### Placing orders

Giving your users the power to place their own orders eliminates the need to re-key orders from telephone, fax or e-mail.

Orders appear instantly in your MYOB EXO Sales Order screen, and can be processed or dispatched by your warehouse within minutes.

**Dealers Online** allows debtors to view their transaction history – exactly as they appear on the Transactions tab in MYOB EXO.

### Controlling pricing

All of the pricing policies and calculations you create within MYOB EXO are taken into account within **Dealers Online** – as are credit terms and limits.

### Recently added features

- » **Dealers Online** now supports kits, quotes, specials, and provides low-stock warnings.
- » Logged-in sales reps only see the clients assigned to them in MYOB EXO.
- » Fact sheets and images can be attached to each stock item from within MYOB EXO.
- » An easily edited “company news” section on the home page keeps logged in users up to date and displays special offers.

### Need something special?

We continuously improve **Dealers Online** based on feedback from our clients, and we’ll gladly consider any customisations that you request.

We can also create detailed custom reports for you if standard MYOB EXO reports don’t suffice.

Here are some customisations we’ve added with the help of our clients’ input:

- » The ability to show or hide products based on who’s logged in.
- » Marking of order types as “retail”, “wholesale” or “individual”.
- » New order fields to collect more detailed information about your customers.
- » Showing detailed stock information, such as which warehouse it’s in.
- » Letting users sort items by popularity (i.e. best sellers).
- » Order confirmation e-mails to you and/or the user when orders are placed.
- » A way to promote new stock items as “new” for a number of days.
- » A minimum order quantity setting.
- » Detailed freight calculations (e.g. adding freight if order is less than a threshold value).
- » An incoming stock schedule on each item’s page.

### Where to from here?

If you’d like to find out more about **Dealers Online**, or are interested in a walk-through by one of our consultants, please get in touch:

**Phone - 1300 857 464**

**Email - [info@k-c.com.au](mailto:info@k-c.com.au)**

**Online - [kilimanjaro-consulting.com.au](http://kilimanjaro-consulting.com.au)**

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